

Job Title	Company Manager			
Location	Glasgow – extensive touring both nationally and internationally			
Team	Artistic Production and Touring			
Key Relationships				
Reports to:	Head of People & Wellbeing			
Direct Reports:	n/a			
Key relationships:	Works in close consultation with the Executive Director, Technical Director, Head of Artistic Planning & Senior Producer and Heads' of Departments.			
	Maintains a daily working relationship with artistic staff, dancers and production teams.			
	Works collaboratively with Administration, HR, Marketing, Advancement and Engagement teams.			
	Builds excellent relationships with guest artists and casual production staff and venue staff.			
	Builds excellent relationships with key stakeholders, including travel agencies and airlines, producing and touring partners.			

# Purpose

To ensure the efficient operational management of people and their logistical requirements for performances and related activities: regionally, nationally and internationally, and at our Tramway base; as well as assisting with planning and preparation across the range of touring activities.

## Responsibilities

- To work closely with Scottish Ballet departments to ensure a thorough understanding of all performance-related and touring requirements.
- To be responsible for the day-to-day operational and logistical requirements of dancers and guest artists; including responding effectively to requests, issues and unexpected situations.
- To be a key point of contact and support for dancers, artistic guests and technical staff regarding where and when Company activity is taking place, including performances, events, PR and marketing activities.
- To manage or assist with various elements of international touring.

### **Key Functions**

- Take the lead with tour management and administration, ensuring the timely dissemination of key information and the preparation/ distribution of tour handbooks etc.
- Assist with tours' planning including participating in venue and site recess (as required), coordinating venue contracts, and other administrative requirements as appropriate.
- Coordinate and prepare the necessary visa and work permits for dancers, staff and guest artists.
- Keep up-to-date with all productions, projects, events and programming ensuring that the various logistical requirements are effectively communicated to dancers and guests to ensure smooth and efficient outcomes.
- Coordinate all travel, accommodation and subsistence arrangements for the touring Company and visiting artistic staff, and to meet and escort visitors, as required.
- In close liaison with the Head of People & Wellbeing, engage children, chaperones and extras, and obtain all necessary licenses and permits, as required.
- In close liaison with the Head of People & Wellbeing and the Company Physiotherapist, ensure that the health and welfare requirements of the touring Company are being met, and are in line with Scottish Ballet's Health & Safety Policies.
- Whilst on the road, be the first point of contact for dancers in relation to HR/Wellbeing support and provide appropriate advice regarding Company protocols and conduct as necessary.
- Be the key point of contact for all Scottish Ballet departments in touring venues.
- Support the dancers with overtime claims and submissions.
- Liaise with the Head of People & Wellbeing regarding the preparation of new dancers' contracts and any visa or special requirements.
- Prepare contracts for guest teachers, chaperones and children/ extras, as required.
- Assist to determine all aspects of touring budget lines, seeking cost of effective solutions where possible.
- Actively participate in all theatre-based activity, including overseeing VIP ticketing and collection, and assisting with hospitality events, as required.
- Other duties as consistent with this JD or as directed by the Chief Executive/ Artistic Director or Executive Director.

# Desirable Qualifications & Experience

- Educated to Degree level or equivalent industry experience.
- A minimum of 3 years' relevant experience working within a busy, high-profile theatrical organisation, ideally including large-scale work.
- Experience of representing an organisation to external bodies.
- Experience of advance planning, working to and meeting tight deadlines.
- Extensive knowledge of working in theatre, particularly of the production process, and have a mind for logistics, problem-solving and attention to detail.
- An awareness of how venues operate, together with an understanding of international touring, including work visas.
- Excellent organisational and IT skills.
- The ability to plan and manage workload efficiently and effectively.
- Excellent written and oral communication skills.
- Strong numeracy skills.
- The ability to produce accurate work to a high level of presentation.
- A current passport is essential.
- A full clean driving licence (desirable).
- Foreign language skills would be an advantage.
- Knowledge of current Union agreements and practices (desirable).

#### General Characteristics

- A passionate interest in the arts and a fundamental belief in Scottish Ballet and its objectives.
- Strong interpersonal, confidentiality and diplomacy skills.
- Ability to work both independently and as part of a team, a willingness to contribute new ideas and to meet deadlines.
- Ability to work calmly under pressure.
- A friendly disposition but with the ability to command authority.
- Respect for confidentiality and discretion at the highest level.
- Flexibility of personal commitments to cope with travel, touring and attending performances and other events including in the evenings and at weekends.

Created By:		PWB:	Louise Devlin
Date:	March 2021	Approver:	Steven Roth
Revision:	August 2025	Revised by:	
Date of:	August 2025		